### **GETTING STARTED WITH VEMMA**

I'd like to take the time to welcome you to our Vemma team. You have taken a positive step in your life that can change the future for you and your family. My name is Bob DeChiaro. I enrolled in Vemma on November 9<sup>th</sup>, 2007. Since then, we've formed an all-star staff of players to help get this thing off the ground in our area, and we haven't looked back. As a team, we enrolled over 1000 people in our first 6 months in business.

If you are new to this type of networking, congratulations on entering the field of a 100 billion dollar per year, world-wide phenomenon. If you are a veteran of the industry, this should be the last stop you make in your search for the perfect product, with the perfect system, at just the right time. You are sitting right smack in the middle of the health & wellness industry with the greatest marketing and compensation package on the planet. You may not realize it just yet, but you are one very fortunate person. This product is truly in its "baby" stages and we are truly in untapped territory.

I have been in the financial services business for 20 years. I also serve as President of the youth baseball league in my hometown — a full-time, part-time job in itself. Like many of you, I was not "looking" to get involved with anything else. I was content with what I was doing. But when Vemma was presented to me, I thought to myself I had to be insane not to go after it.

I'm going to try to provide you with some tips to help you get off on the right foot. One of the beauties of this business is that true success for every individual only comes when you help others achieve success. We want you to do better than us! When's the last time you heard that? Of course, there are no bosses here, and you can take this business at your speed. We are here to help you regardless of the pace you want to set. I'll assume that most of you want to get this going as quickly as possible, so I'll provide you with important tips with that in mind.

#### **BELIEF:**

The first thing you must establish to be a success in this business (and any, for that matter) is to develop a strong belief level - belief in both the product and the business model. How do you develop that belief? There are several suggestions that I would make.

My belief level in the product was almost instant because I already had some basic nutritional knowledge. I was already spending a few hundred dollars a month on supplements. I didn't need to be sold on the concept of why supplements were important. What I did need, however, was confirmation from a couple of my strong sources that this product was legit. My first source was a friend of mine who was responsible for teaching me about nutrition. She's a holistic nutritional therapist. My second source was a licensed MD who works for a drug company - two opposite ends of the spectrum. The results - two thumbs up. Neither ever heard of the product, but both agreed the ingredients were powerful. That's all I needed to get my initial belief in the product.

The belief level for the business side was equally instantaneous. The morning I was introduced to the product, I took one 2-ounce bottle with me to the gym. My intention was NOT to solicit the product. It was to take the shot after I played basketball. And before I could pop the cap open, three guys each requested a case. I knew I had something dynamic in my hands.

And as you begin to see success, both personally and from others, your belief level will continue to grow. Several months later, I still hear stories or I listen to a testimonial that raises it even higher. It never stops, and each time it stretches further, it can't go backwards!

Your belief can come from my story or someone else's at first, but ultimately, you must develop your own story. And it has to be sincere. If you are going to be a person promoting this as a great business, and you don't really believe it to be so, you will not succeed. Success only comes to those that believe in what they do. That's true for any business. You must have a strong belief in this product and what it can do for those that take it, and an even stronger belief in what this business will do for you financially if you work it.

For product belief, start by doing your own research if you must. Investigate the mangosteen, aloe vera, and green tea. Read about the importance of minerals. Go on <a href="https://www.PubMed.com">www.PubMed.com</a> and type in these items and see the thousands of independent lab studies done around the globe on all of them!

Go through your website thoroughly and read all the product related details and look through the downloads. Download the results of the double- blind random studies done in December of 2007. They provide scientific proof of the positive effects Vemma has on the body. Make sure you read them and understand them.

**ABSOLUTE MUST**: Listen to the Dr. John Edwards AUDIO CD – The Secret Behind Mangosteen and Minerals. IT MIGHT BE THE MOST POWERFUL THIRD PARTY ENDORSEMENT YOU WILL EVER HAVE.

Listen to it online here: <a href="http://www.themiraclemangosteen.com/jukebox.html">http://www.themiraclemangosteen.com/jukebox.html</a>.

There are also many other third party credibility pieces as well testimonials out there.

Perhaps the most dynamic and compelling piece hit the newsstands in March of 08. This edition of Esquire magazine has a feature titled: "Ask Dr. Oz" One of the questions that are posed to him is "What is the best multi-vitamin for a man under 60 years old?" I think you have an idea of what his answer might be, don't you?

The December 2008 issue of Men's Journal is a monster piece. An article titled, Super Juices on Trial ranked Vemma as the Best Overall in an independent study. VERY IMPRESSIVE!

And be sure to check out this brief 3 minute news interview with CEO and founder, BK Boreyko, as he talks about Vemma and Verve.

http://www.insidearizonabusiness.com/player-new.asp?ID=291

There are also hundreds of product testimonial sites you can look thru: <a href="www.vmatestimonials.com">www.vmatestimonials.com</a> and www.mangosteenminerals.com.

But, most importantly, take the product and become a living testimonial. There is no greater advertisement or endorsement than a personal testimonial.

To initially build your belief in the business, take a look at some of the following credibility pieces:

The 2008 edition of Success from Home magazine. It is entirely devoted to Vemma and Verve.

You can learn more about this publication right here.

http://www.vemma.com/video/2008/2008-01-SuccessFromHome/

We also have the 2009 Edition that hit newsstands in February 2009. Inside this magazine is a DVD titled "Reinvent Your Life"

Take a few minutes to check it out here:

http://vemma.com:80/video/2009/reinventyourlife/default.cfm

In June of 2008, Women's Fitness magazine hit the newsstands and we are featured on the FRONT COVER alongside Heidi Klum!

ABSOLUET MUST: You have to get your hands on some of the Vemma Ambassador Training CD's. You can listen to the most successful leaders in the company and learn what they did to get there. THESE ARE PRICELESS TOOLS THAT YOU SIMPLY MUST OWN. Check your back office under Vemma Tools and click on Audio CD's to find them.

You can also listen to the newest audio series from the 2008 Ambassador Training Summit absolutely free. Just click on the link in your back office and you can hear the top leaders giving their insight.

Need more? Be sure to ask your enroller to show you the Verve Press Releases so you can see the amazing growth of this product and the extremely credible entities that have teamed up with Vemma.

Perhaps the most significant an NBA team becoming a distributor with Vemma. AMAZING STUFF!

Keep in mind, in the beginning your belief might be low. That's OK. But, eventually, it will need to be high in order to succeed. You took the first step in building your belief by joining. Now take these necessary steps to get it to high level.

## **KNOW WHAT YOU WANT:**

You need to tell us what it is you'd like to get out of this. Do you just want to enjoy the product and casually refer a friend or two? If so, GREAT! Do you want to learn how to get the product paid for on a monthly basis? Do you have a desire to make a solid part-time income, or, perhaps you'd like to sink your teeth into this and kill it. You need to know what you want, and you need to tell us so we know how to plan accordingly. You don't get places without goals. And your goals should start with your "WHY". Meaning WHY are you doing Vemma? What is your reason for pursuing this? May sound corny to you at first, but you need to establish your "WHY", because that is what will carry you through the rough stretches of this, and any other business for that matter. When you establish your "WHY", tell us what it is so we can show you the plan that can get it for you.

### **ENTHUSIASM:**

There's an old saying, "Light yourself on fire and people will come watch you burn" Every – not almost every - but every single individual that makes it happen here is an individual that has a hop in his or her step. And before you start taking acting lessons, you must understand that the energy MUST BE REAL. Too many sales people in the world put on the happy face and try to project enthusiasm and all it does is turn people away. It's important to be pumped up, but be so in your own natural way. Like the way you were when your team last won a big game (Giant fans know what I'm talking about), or when your kid did something that made you proud.

You are in on the ground floor of a revolutionary product with a dynamic marketing plan and you are part of a group filled with great leaders paving the way. How can you not be excited about that? You have a legitimate chance to make a big difference in your life and countless dozens of others as well. You'll only do that if people see you are genuinely energized and committed to this.

### **PLUGGING IN:**

Just like batteries, you'll need to stay charged. Even eagles need a push every now and then. Not many people in this world are self motivated 24/7. A multi-millionaire once said the single hardest thing to do in life is to find a way to not allow a negative thought enter his head for one full day. This guy has millions and he's now in his 60's and he says he still has yet to conquer this task.

This is a people business, and with all the upside and huge potential, you will also see the dark side of the moon every so often. We have a team orientated system designed to help each other out. We have tools available to us in abundance. You have a boat load of audio calls, newsletters, and almost every day during the week, you can plug into a Vemma conference call given by various leaders throughout the company.

You have your enroller's phone number and e-mail address. You have my information as well. Remember, we have a financial interest in your success. If you fail, we fail. We know you will experience success with the product, but we want to make sure you get that same success with the business.

Perhaps the best tool you have at your hands for staying plugged in is our weekly meetings. Right now, we are doing 1-2 per week, but in no time, we'll be doing one every night somewhere in the area. The growth is just too dynamic for us not to get to that point. All of the early local successes will tell you that they got their jump start by seeing a presentation. The presentation is informative, motivational, and inspiring. If you have yet to see one, it should be priority number one on your list.

ABSOLUTE MUST: EVERY OTHER SUNDAY NIGHT AT 8:00 pm, we have our team conference call.

IF YOU ANY INTENTIONS, WHATSOEVER, OF MAKING THIS HAPPEN IN ANY WAY, YOU NEED TO MAKE SURE YOU GET ON THESE CALLS SO YOU KNOW WHAT'S HAPPENING ON AN ON-GOING BASIS!

# BE SURE TO GET THE CONFERENCE NUMBER AND PIN CODE FROM YOUR ENROLLER

You will be included in all the local e-mails so keep a look out for those. We are committed to giving you every possible edge you can have in making this a success. But you will have to do your part in carrying your weight. Staying plugged-in is so vital; it can mean the difference between success and failure. I will tell you this now, if you do not plug-in to some capacity (everybody will have their own levels of involvement) you will find it hard to succeed. This is <u>not</u> DO NOTHING, GET SOMETHING. This is DO NOTHING, GET NOTHING. If you want to see this work, you better plan on staying in tune with what we've got going on.

### **ESTABLISH YOUR CONTACT LIST:**

Your most valuable asset in this business is your own personal network that you have established over the years. Put it to paper. I started my list 2 days into the business and over a year later, I'm still adding names that pop in my mind every day. Just get a piece of paper out and start writing. When you get to a snag, pull out the memory jogger (you should have had one sent to you, if not e-mail me and I will send one to you).

This is VERY IMPORTANT. Another very successful leader in the networking industry once said, "The minor adjustments a leader has to make to become successful are so small that they sometimes appear to be insignificant, thus most people don't make them." This may seem corny to you - this list establishing thing. It is the foundation of your business.

Some important rules or advice to follow when you make your list: DO NOT PRE-JUDGE anyone. Put everyone you know on your list. Remember, it's not always about that particular person. It's more about the people that this particular person may know. Your initial list is simply everybody you know with no pre-qualifications. Obviously, the longer the list, the better.

Once you've exhausted yourself with the initial list, now it's time to "prioritize" or "categorize" it.

Put a star next to those that are already successful. Put two stars next to people that have a great personality. Put three stars next to those that are strong centers of influence with others. Put a "V" next to those that you think may have a health interest in Vemma.

### **INTRODUCING VEMMA TO YOUR CONTACTS:**

You've made your list and you've checked it twice. Great! You are now Santa Clause! OK, just a bad joke to break up the monotony. Find the contacts with the stars next to them and start there. Your approach with each of them will depend on your credibility level with each of them. If you've got great credibility, you don't need to say much. If you have little credibility with them you may need us to help you out.

I'm a big baseball fan, having coached it at the youth level for over 20 years. I like to use baseball analogies often and here's my first of many. If you look at successful hitters in baseball over time, you will find it difficult to come up with 2 player s that have identical batting stances. Some guys hold the bat high (Carl Yasztremski), some low (Rod Carew). Some guys keep their back elbow up (Derek Jeter), others down (Paul Molitor). Some stand tall with no flexion (Cal Ripken) and others are in a deep crouch (Pete Rose). My point here is that there are many different ways to introduce Vemma to your people. You can chose the way that makes you most comfortable.

I will give you advice on what I believe is the best way, but you might find your way, or someone else's way to be better. That's OK. As long as you get results from your approach, keep working it. My belief is the best way to present Vemma is by talking about the ground floor business opportunity first.

For a couple of reasons. Not everyone is going to be interested in their own personal health and wellness. But almost everyone doesn't want to be on the outside looking in of a ground floor proposition. For many people, the fear of missing out on something is far greater than any other desire they may have. The other reason to lead with the business is if you were to lead with the product and come up empty, you have virtually no chance at generating interest in the business.

When you tell people you've been introduced to a product that is in 50 countries, and is very big out west, where it originated, and it has yet to take full shape in your area, you should have their attention. When you mention that it has infiltrated the high-end athletic circles like the NBA, NFL, NHL and many other major entities, you have increased their interest level. When you tell them is has received positive critical acclaim in the high-end medical arena and has been rated BEST OVERALL by an independent lab in a prestigious national publication, how can someone NOT BE INTERESTED IN LEARNING MORE?

When you tell them there are individuals out west that are making hundreds of thousands of dollars in just over 4 years time, and that you are working closely with the people that are leading the movement, AGAIN, how can someone not be interested?

## WE HAVE SOME GREAT INTEREST GRABBING E-MAILS THAT YOU CAN USE AS A BASE AS WELL BE SURE TO ASK YOUR ENROLLER ABOUT THEM

Again, if your credibility is already very strong with the person you are speaking with, you can put him/her in the business immediately. You can ask, "Do you trust my judgment?" You may also remind them that there is absolutely no risk in enrolling, sharing the 30-day money back guarantee. Have them fill out the member registration form and enter them into the system. You will tell the person that the first step for her is to see how the product is being presented and bring her along to the next meeting

we have in the area. It does not get any simpler than that. I would make an estimated guess and say that 70% of the people that have enrolled with us have done so in this manner. No product, no brochures, no presentation, no website! Some not even asking what the name of the product is! Remember, people you have strong credibility with, buy YOU, not a product or company.

If your credibility is not as strong, you may need us to help you. That's fine. That's what we are here for. If someone needs more details and you don't feel comfortable giving it to them, that's perfectly fine. The best advice I will give you is to become GREAT at creating interest and GREAT at inviting to a meeting, or, cheerleading a phone call to us. Leave the closing and lock-ins to us. When you've successfully created interest, it is now our job to do the rest. I will tell you that we have an incredible 80% enrolling ratio of people that come to our meetings. So, if you've done your part in creating the interest, and you INVITE them to attend a presentation, you can feel pretty good about our chances of putting your guest in the business. If you absolutely cannot get them to a meeting, then let's get a 3-way call set up with your upline leader. You must, however, do your part in building up the person doing the 3-way. Example: If I were looking to have someone to a 3-way with Mike Mauldin, Star Platinum Leader whose organization grew to over 800 people in 7 months time, this is what I would say to my contact:

"I am working with one of the lead east coast guys. He's a full-time State trooper for the last 20 years. He is already a major player in the east coast movement and he will be one of the elite members of the company s short time from now. He can give you some details on how the business and marketing plan works. He's an awesome guy and he's a success at everything he does. He probably won't have a lot of time, but he can probably give us 5 o r10 minutes."

That aint hard, is it? I mean, if you can't do that, then maybe the business is not for you. Perhaps you should simply enjoy the benefits of the product and keep a look out for referrals every now and again.

Honestly, EVERYONE should be able to do one or more of the following:

- a) Close your close friends and family on the spot, or
- b) Invite them to listen to a presentation, or
- c) Get them to listen in on a 3-way call with one of the leaders

Again, let me emphasize that these are just a few of the dozen different ways to introduce Vemma to your warm market. These are the strategies I employed and what many people have duplicated, and in just over 6 months, we built a team of over 1000, many of which are seeing new levels of success each and every day.

If you have the product on hand, you can also use it with any of these intros or any other intro you come to like. If you are using the 2oz bottles, be sure you have the person <u>taste it right there</u>. It's important, however, that you when you do this, you ask first if the person has any allergies to a specific vitamin or mineral. Most people don't have any such ailment so this would be an extremely rare occasion.

After they taste the product in front of you, hand them a "tri-fold" brochure and show them what they just put in their body. Also show them the ingredient label. If you don't have any on you, e-mail me and I'll send you a copy you can print out for yourself.

There are many other ways to introduce Vemma to people, and this company allows you to develop your own marketing philosophy, as long as you adhere to their guidelines. You can use the internet, you can do "cold" market selling, you can even advertise. I, personally, do not like any of those methods and I will probably never do any of them, but that's just my opinion. I believe in warm market, face-to-face or phone- to-phone marketing. Word of mouth is by far the best form of advertisement and that works best in your warm market where people trust you and like you.

I'm sure there have been many examples of successful cold marketing campaigns. And you are welcomed to do it if you like. I just don't think they work, long-term, for most people. But, again, this is your business and you can do it the way you want to.

### **DISCPLINE YOUR DISAPPOINTMENT:**

You are fired up and you think everybody you talk to is going to be fired up. You tell 10 friends about the meeting and all 10 say they are coming. And 2 show up. Welcome to network marketing. People will disappoint you. People will tell you one thing, and do the exact opposite. People will be people.

Jim Rohn has been a giant in the network marketing and health & wellness field for 40 plus years. He describes it best in one of his CD's when he gives the example that is in the Bible about the ambitious sower who had excellent seed (or you having Vemma). He begins his mission sowing the seed but the first part of the seed falls by the wayside and the birds get it.

You invite John to a meeting on Wednesday night. And he says he's coming. Wednesday comes and John does not show up. "The birds got him." Or, someone tells John that network marketing is a sham and it would be ridiculous for him to go to a meeting.

You have two options when this scenario occurs. Option one is to chase the birds. Or, find out who discouraged John and try to set the guy straight. Keep in mind when you chase birds, you leave the field. Option two is to simply keep on sowing. If you keep going, you can sow more than the birds can get because there aren't enough birds. The story continues as the seed now falls on rocky ground where the soil is shallow. The shallow soil is, of course, not of the sower's making. This time the seed starts to grow, but on the first hot day, it withers and dies. Or, John comes to the meeting and gets involved and the first person he speaks to about Vemma tells him it's a bunch of bull. So the birds are going to get some, and the hot weather is going to get some others. Some will join, some won't. Some will join and get excited and disappear in a week or so. That's the way it works. It can't be changed. It will work that way forever. No need to try to understand it or figure it out, just accept it. Of course, you want to make sure you are not doing and saying the wrong things. But even if you are saying all the right things, people are still going to let you down.

The story continues as the sower moves forward. This time, his seed falls on thorny ground. And as the plant starts to grow, the thorns choke it to death and it dies. Or, John joins, and gets involved. But he doesn't show up to the latest meeting or his misses the conference call or whatever. He tells you his screen door was broke and he had to stay home and fix it. Or he was so tired from working overtime. Or his cat got an ulcer. Or last night his favorite show was on. Or last night his wife yelled at him. Or.....you get the point. Most people are not going to have the same commitment level as you do. That's OK, and more importantly, that's just the way it is.

Back to the story: The sower continues on his path. And finally, the seed falls on good ground. And here's a valuable statement for you to absorb - IT ALWAYS WILL - IF you keep sowing. If you share a great business and product with enough people, long enough it will fall on "good" soil.

Play the law of averages. Some will, some won't......so what. I go back to baseball. You can make an out 7 of out 10 times in that sport and be considered a hall-of-famer. The ratio may or may not be the same for success in this business, but it will probably be close. If you want to succeed with this, you need to discipline your disappointment. Expect disappointment. Welcome disappointment. And then burry it, and move forward.

### **MUCH MORE TO COME:**

We will have so much more in-depth material and resources to provide you with as you get better acclimated to the system. We'll show you how to reach your goals and get what you want out of this business.

Keep in mind - you will hear bits and pieces from many different leaders, both big and small throughout the company. Some of the stuff you hear you might like, and other stuff you might not. You can take what you think is good and eliminate what you don't like. The choices are yours. I believe we have developed the right system. I have been studying network marketing for a long time and I became a good student on what works best and what doesn't. We are copying our Royal Ambassabor Leader, Tom Alkazin, a man with 30+ years of experience in this industry, as well as many of the other tremendous leaders throughout the company.

Please, make this easy on yourself and us - be coachable. Don't try to reinvent the wheel. We're seeing tremendous growth in a short period of time. It's difficult to argue with the results. Again, our presentations are producing an 80% enrollment ratio. Do your part with creating interest and get your contacts to a presentation and then do it again. And then do it again. And again.

From time to time as you continue to grow and your level of acceptance rises, we'll begin to get into more details about leadership and we'll provide helpful hints on effectively motivating and developing other leaders. But right now, it's important that you be the best you can be, and try to work on setting a good example for people to follow.

Remember, the speed of the leader is the speed of the crew. You will duplicate yourself, good or bad, so try to be conscious of doing things the right way. Don't get caught up in negativity. Don't major in the minors. At first, there will be so many things you do not understand, especially on the marketing and compensation end. Just start plugging away and concentrating on putting Vemma/Verve in front of as many people as possible. Lean on your upline for guidance. If you have some troubles, never pass them down or sideways, always bring them up to the person that is above you.

A very crucial point and one that our Royal Ambassodor Tom Alkazin has championed - Do something positive every day to advance your Vemma business. Something! It doesn't have to be something outrageous. Just something that has a positive impact on your business every day. Try to think of Vemma this way. If someone told you that you would be paid \$100 for each person you exposed Vemma to, how many people do you think you'd talk to tomorrow? Imagine if you ran with that mentality for a few days? A few weeks? A few months?

Trust me when I tell you, after a while, when you have established confidence both in yourself and the business, it gets to be like talking about a game to your buddies. I am NEVER uncomfortable talking to anyone about Vemma the product, or, Vemma the business, and neither are any of the leaders we've developed. After talking to so many people in such a short time, we now feel we can do an informal presentation while we're sleeping.

You need to try to get to know some of the leaders that are making it happen on a our local level

**Mike Mauldin, Marty & Len Lueddeke, Mike Pirro, Bob & Kim Archibald, Mark Scuderi** are just a few examples of individuals that are doing something positive every day . They all have strong belief levels, they all practice repetition and consistency, and they all stay plugged-in to the system.

This will be a slow ride for you if you talk about Vemma on Monday and then don't do so again until Thursday. Professional baseball players (here I go again) take batting practice EVERY SINGLE day. You need to get yourself in the "cages" every day and do the same thing. Consistency helps create momentum and momentum is one of the most precious commodities you can have in business.

I am stealing this line from one of our leaders, **Len Lueddeke**. He wrote in an e-mail to his people, "Your mouth is your office......always keep it open."

And remember this when you're out there plugging away - you can't make this go faster; you can only make it get bigger. And you make it bigger by doing something positive every day to move your business forward. If you treat this like a hobby, it will compensate you like your hobby does. Hobbies usually cost you money, don't they? If you treat it like a part-time job, it will pay you like one. If you treat it like a part-time BUSINESS, you will eventually get the results and rewards of what successful business leaders get.

THIS IS NOT A GET RICH QUICK SYSTEM. You will not make \$5,000 a month in 3 months! If you work this, keep your head down, and be consistent, you can make allot more than that in 24 to 36 months. You will get out of this what you put into it.

I am here to help you and so are all of your other leaders in the system. My cell phone is 732-236-9743 and my e-mail address is <a href="mailto:bobdechiaro@comcast.net">bobdechiaro@comcast.net</a> I will be sending out weekly e-mails and AGAIN, GET ON OUR SUNDAY NIGHT CONFERENCE CALLS SO YOU STAY TUNED TO WHAT'S GOING ON!

Once again, welcome aboard and let's get this thing rolling! I hope this helped in getting you off on the right foot.

One more thing – I would recommend you refer back to this guideline often. You should read it over and over again. It makes no difference if you simply read this but don't apply the principles set forth in it. Repetition, review, and reinforcement.

Thic works	if vou w	ork it	t I

### THE RECAP

#### MUST HAVE VEMMA TOOLS:

- The Success from Home 2009 Magazine
- The June 08 Women's Fitness Magazine
- The March 08 excerpt from Esquire Magazine featuring Dr. Oz (back office Vemma Tools)
- The December 08 Men's Journal (back office Vemma Tools)
- The Secret Behind Mangosteen & Minerals CD by Dr. John Edwards.
  You can listen to it online at <a href="http://www.themiraclemangosteen.com/jukebox.html">http://www.themiraclemangosteen.com/jukebox.html</a>
  You can order copies of it from <a href="https://www.vmatools.com">www.vmatools.com</a>
- The CD Training Set (in your back office website Vemma Tools)
- The Memory Jogger to establish your list (I can e-mail this to you)
- The Member Registration Form (I can e-mail this to you)

#### OTHER VEMMA TOOLS YOU MAY WANT TO ADD:

- The details brochures and the trifold brochure (in your back office website Vemma Tools)
- Business Cards (in your back office website Vemma Power Stuff)

#### OTHER HELPFUL WEBSITES YOU MAY WANT TO BROWSE:

Training website: <a href="https://www.vmacoaching.com">www.vmacoaching.com</a>

Marketing Tools website: www.vmatools.com

Training Tools website: www.vemmasuccesstools.com

Testimonial websites: www.mangosteenminerals.com or www.vmatestimonials.com

#### WE ALSO HAVE ACCESS TO OTHER REGULAR CALLS FROM TOP VEMMA LEADERS EVERY WEEK:

#### Call Schedule

Corporate Call: First TUESDAY of every month - 8:00 PM EST (712) 338-8130 access code 222741#

Training Call: Every SATURDAY - 12:00 NOON EST (646) 519-5860 access code 7755#

Business Overview Call: Every MONDAY - 9:30 PM EST (646) 519-5860 access code 7755#

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