



AMBIENTE FEDERAL SERVICES, LLC
Anthem Federal Services, LLC Federal Consulting
SDVOSB

(Offices in Las Vegas, Los Angeles, & Tamuning, Guam)

About Federal Team-Partnering & Strategic Alliances:

Many firms who are new or entering into the federal contracting arena go through a daily process of reviewing the FBO (Federal Business Opportunities) web site, select several projects to register for, and then after they download, develop proposals, SF 330's, and submittals. Before you prepare to submit, your firm should also focus on reviewing who your competing with, and through investigations, determine how much federal past performance in the selected project category these respective competitors have. The Source Selection committee's who review the proposals thoroughly review all contractor's submittals, SF 330's, and focus on the prime contractors federal past performance, evaluations from past projects, and what sub prime contractors you are teaming with.

Teaming with the "right" primes as well as sub primes is extremely important. Your selection should include an extensive due diligence on your potential sub or prime team partners experience, past performance evaluations, and regarding their primary core competencies "How much they can self perform". With my federal-military contracts acquisitions consulting program not only can I provide direct approach consulting and teaming services to your organization, but develop a Federal Contracts Acquisitions Program which includes Marketing to senior Contracting Officers, GSA Directors, develop strategic teaming alliances with many of the large federal prime IDIQ and MACC awardees' which will need assistance from both "set Aside" contracting firms, as well as Specialty Construction or A-E firms.

Commitment in entering the Federal contracting arena:

Developing your federal division requires a 100% commitment into incepting a well focused and targeted federal program which when put into place can produce immediate results in many levels of federal contracting. By scheduling Capabilities Presentations with your Teaming Partners and developing "Face Time" with senior contracting officers, this is a "must" to initially develop your firm's federal presence.

With the end of the federal fiscal year ending on September 30th many of the federal-military construction and A-E contracting forecasts are now being developed by the DOD and all of the federal military agencies for 2011 which includes 5-year longevity IDIQ & MACC contract vehicles. With many of these opportunities having separate Phase I & II schedules, the number of contractors now registering for these projects on the Interested Vendor Listings on FBO will have a higher than expected increase in registering. Many "commercial" contractors are developing their federal divisions to register for these upcoming projects in the federal arena to take advantage of the many federal contracting RFP's which are now being released on FEDBIZOPS, USACE, SBA, GSA, and NAVFAC (NECO) web sites.

About Ambiente Federal Services, LLC:



Ambiente Federal Services, LLC: Teaming for Okinawa, Guam, & the Pacific Rim
<http://agc-lv.officialbuyersguide.net/Listing.asp?MDSID=ALV-758&AdListingID=774434>

Marc Pacino's Federal Experience: <http://www.linkedin.com/pub/marc-pacino/8/79a/91a>

Ambiente Federal Services, LLC, a SDVOSB-MBE, Hub Zone Design Build construction contractor with multiple disciplines which specifically focuses on federal design build/design engineering contracting opportunities within the federal, municipal, and PWD divisions. AFS has developed ongoing teaming alliances with large federal prime and select set aside sub prime contractors both in CONUS and the Pacific Rim (Guam) to focus on MILCON Transformation, BRAC and ARRA-Stimulus projects specific BOS, new construction IDIQ contract vehicles, and SDVOSB, MBE-Hub Zone and set aside opportunities.

Disciplines: GC, MEP, Electrical Distribution, Seismic Retrofits, Underground Utilities
Interior/Exterior Renovations, Vertical-Horizontal, Environmental Division,
Design Build Construction, BOS & Facilities Maintenance & Management.

Ambiente has the core competencies and capabilities to "self perform" approx. 35%-45% of our primary services to our federal clients. Ambiente Federal's core capabilities: General Construction, MEP, Electrical Distribution.

Here are some of the military bases I have focused on or provided services to:

CONUS & OCONUS: Japan, Okinawa, Guam, Korea, & the Pacific Rim

USACE: Los Angeles/Sacramento, St. Louis, Louisville, New York, Fort Worth, Honolulu, Far East Districts, ACA-Fort Hood, Fort Sam Houston, USACE-Camp Zama (Japan), Fort Bliss, NAWS-China Lake, Navy, South Div, NAS-Fallon, NAS-Lemoore, ACA-Pentagon, ACA-Ft. Meade, Andrews AFB, Shaw AFB, MCAS-Miramar, March ARB, NAVFAC SW Div, NAVFAC NW, NAVFAC SE, NAVFAC Washington Shipyard, NAVFAC- Hueneme-Pt Mugu, 4th Marine Logistics Group, New Orleans, LA, Fort Wainwright, Malmstrom AFB, Elmendorf AFB, Eglin AFB, Tyndell AFB, Patrick AFB, Homestead AFB, NAS Pensacola, NAS South Division, 29 Palms-Pt. Camp Pendleton, NAVFAC-Marianas (Guam) Kadena AFB, Yokota AFB, Misawa AFB's- Japan/Okinawa, Camp Butler MCB, Iwakuni, NAF Atsugi, Pacific Air Forces, PACAF MCAS Miramar-Yuma-Barstow-Army Nat'l Training Center at Ft. Irwin, CA, AFCEE Brooks City Base, March, Beale, Hill, Travis, Los Angeles AFB's Luke AFB, Nellis AFB, Tonopah, , USDA, USACE-High Desert (Palmdale, CA), Army Corps, Ft. Shafter, HI, NAVFACENGCOM Pearl Harbor, HI, MCAS-Kaneohe, Barking Sands PMRF, NAVFAC-Kauai



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AMBIENTE
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Design Build	Seismic Retrofits
Construction	Underground Utilities
Construction Management	Environmental Services
Facility BOS	Verticle/Horizontal

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